

PHAM HAI LY
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PROFILE SUMMARY

Pham Hai Ly is a senior associate of YKVN at Ho Chi Minh City office. Her practice focuses on capital markets, banking, aviation and M&A. Ms. Ly regularly advises issuers and investors in bonds issuance transactions of corporations having large capitalisation in Vietnam market. She also advises State-owned banks, joint stock commercial banks and foreign banks on financing and security transactions in Vietnam. Finally, Ms. Ly has assisted in a number of transactions for aircraft leasing and financing as well as purchases and sales of shares in listed and unlisted companies.

Education

Ho Chi Minh City University
of Law, LL.B., 2009

Areas of Practice

- Capital Markets
- Banking
- Aviation

Bar Membership

Ho Chi Minh City Bar
Association

NOTABLE DEALS

Capital Markets

- Advising MasanConsumerHoldings Company Limited (MCH), a subsidiary of Masan Group Corporation (MSN), as the issuer on its VND9,000 billion bonds issued to a group of local banks and finance companies led by Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank);
- Advising Thai Nguyen Trading and Investment Company Limited as the issuer on its VND6,800 billion bonds issued to local banks;
- Advised Nui Phao Mining Company Limited as the issuer on its VND6,800 billion 2-tranche bonds issued to Vietnam Joint Stock Commercial Bank for Industry and Trade (Vietinbank);
- Advising Masan Group Corporation (MSN) as the issuer on its VND5,500 billion 2-tranche bonds issued to a group of local banks, finance companies and insurance companies led by Joint Stock Commercial Bank for Investment and Development of Vietnam (BIDV);
- Advising MSN as the issuer on its VND2,200 billion bonds issued to Vietinbank;
- Advising MCH as the issuer on the first local bonds guaranteed by Credit Guarantee and Investment Facility (CGIF), a trust fund of Asian Development Bank (ADB), with total value of VND2,100 billion and primarily issued to global insurance companies operated in Vietnam;
- Advising Argo-Nutrition International Joint Stock Company (ANCO), one of the giants in cattle and poultry feed business in Vietnam, as the issuer on its issuance of VND1,300 billion bonds to be listed on a recognized stock exchange in Vietnam;
- Advising ANCO as the issuer on its VND700 billion bonds issued to a local bank and a securities company;
- Advising Ibeworth Pte. Ltd., a subsidiary of Keppel Land Limited, as the subscriber in the private placement of VND500 billion onshore convertible bonds issued by Nam Long Investment Corporation;
- Advising VIAC (No.1) Limited Partnership as the subscriber in the proposed private placement of approximately VND505 billion onshore convertible bonds issued by Vinh Son – Song Hinh Hydropower Joint Stock Company;
- Advising MSN as the issuer on the proposed offshore offering and listing of its USD300 million bonds on the SGX-ST; and
- Advising a Vietnamese leading company in property development as the issuer on the proposed offshore offering and listing of its USD300 million bonds on the SGX-ST.

Banking

- Advising a syndicate of banks led by BIDV on a number of financings for the Financial Tower project of Bitexco in Ho Chi Minh City with total financing amounts of US\$191 million;
- Advising Citibank as trustee on the lending of VND1,575 billion among group of companies of Casino Guichard-Perrachon; and
- Advising HSBC as lender on various onshore and offshore financings, in particular for telecommunication and hydropower projects.

Ms. Ly regularly advises foreign banks such as Credit Suisse and Morgan Stanley on the security arrangements (e.g. pledges, mortgages and guarantees) for offshore derivatives transactions.

Aviation

- Advising Babcock & Brown Aircraft Management LLC (BBAM) as existing lessor on the novation of the lease of an Airbus A320-200 aircraft (MSN 2670) to Jetstar Pacific Airlines upon transfer of the aircraft by BBAM to Element Financial Corporation;
- Advising CIT Aerospace International Aircraft as lessor on the lease of an Airbus A350-900XWB aircraft (MSN 15) to Vietnam Airlines;
- Advising BBAM as lessor on the lease of an Airbus A320-200 aircraft (MSN 2517) to Jetstar Pacific Airlines and the financing of the aircraft by Wells Fargo Bank Northwest, National Association;
- Advising China Aircraft Leasing Company Limited as lessor on the lease of four (4) Airbus A320-200 aircrafts to Jetstar Pacific Airlines and the financing of the aircrafts by China Construction Bank Corporation and Bank of Communications Co., Ltd.; and
- Advising Kornerstone Airlease No. 1 Limited, a subsidiary of ORIX Aviation, as new lessor on the novation of the lease of an Airbus A320-200 aircraft (MSN 6341) to Vietjet Aviation Joint Stock Company upon transfer of the aircraft by Celestial Aviation Trading 43 Limited to Kornerstone Airlease No. 1 Limited and the financing of the aircraft by Wells Fargo Bank Northwest, National Association.

M&A

- Advising Dream Incubator, a Japanese funds management company, on its investment in a medical instrument trading and manufacturing company;
- Advising MSN on its acquisition of shares in Phu Yen Beer and Beverage Joint Stock Company;
- Advising a foreign investor on its acquisition of shares in a State-owned garment manufacturing company; and
- Advising foreign investors on their acquisition of majority stake in First Securities Joint Stock Company, a State-owned securities company operating in Vietnam.

Profiles